



Glennen &
Andrea Quyn:
CalPro Inspection Group

Partner with Northern California's Fastest-Growing Inspection Company



▶▶ partner spotlight

By **Dave Danielson**

Photos by **Rachel Lesiw** - Indulge Beauty Studio

Success leaves clues, and as those who have worked with CalPro Inspection Group will attest, there are plenty of them to explain the organization's rapid rise as Northern California's fastest-growing inspection company.

CalPro Inspection Group is led by Glennen and Andrea Quyn, a venture that got its start 12 years ago as Glennen was looking for a new way to make a difference.

"My degree is in Aviation Management, and I had been working as a bartender," Glennen remembers. "My daughter and son were children then, and I wanted to find a new direction with my career and get out of working all of the late-night shifts."



Taking a New Path

After some conversation with a customer and doing some research, Glennen became intrigued by home inspection.

"It felt right, and it was something that I could build on," Glennen says. "I took an online course, and did some online studying, became a home inspector and started gaining valuable experience."

Glennen went beyond that.

"I also wanted to add to my understanding of the construction and building industry, so I studied and became a general contractor," he says.

A Growing Resource

While business was very good, the days were very long. Glennen found himself routinely working 18-hour days.

"I was inspecting houses and making good money then and doing some construction on the side. With my customer service background, people continued to use me and they told other people about CalPro Inspection Group."

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- In time, CalPro Inspection Group grew to five inspectors. As the inspection side of business took off, Glennen decided to focus full time on that. At the same time, he also added more people and grew the business. In turn, he found a greater work/life balance.

“In the process of doing that, I’ve enjoyed putting people in place and developing opportunities for them and teaching them a brand new skill,” he smiles. “At the same time, we took the business to another level and started adding more services to be a one-stop shop for our partners and clients, including termite inspection and repair. In turn, we went from eight employees to 37 in a year and a half.”

Fulfilling Purpose

Andrea serves as COO of CalPro Inspection Group. As she says, the company continues to expand, having acquired another Bay-area company recently.

“We’ve really expanded our service locations to cover the entire Bay area, as well as the Sacramento area,” she points out. “Part of the reason for our success is the outstanding team members we have at the company, including Charles Skinner, who is our General Home Inspection Manager, and Leo Skattebo, who is our Termite and Pest Control Manager.”

Away from work, Glennen and Andrea have a strong focus on their family, including three children and parents.



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Glennen was born and raised in Sri Lanka, and they have a passion for traveling the world and sharing new experiences together.

The “why” for Glennen and Andrea is clear.

“We started small and we’ve built into a larger team. One of the important things we’ve done as part of that is maintained a very strong focus on leadership development,” Glennen says. “We believe that to have a great company, you have to have a great product and a great team. It all works out perfectly in the end. In the process, we really want to create more opportunities for other people.”

“This business feeds almost 40 families,” Andrea says. “And we continue to grow for our REALTOR® partners to make their jobs easier. We want to make their jobs easier. We want them to only need to make one phone call ... and we want that call to be to us. That’s our goal with each location or service we add. We always look to see if there’s something else we can do to help.”

As Glennen adds, “If we could sum it up, we want people, when they think of CalPro, to recognize us as a locally-owned resource that treats its employees like family.”

For more information about CalPro Inspection Group:

Website: www.CalProGroup.com

Phone: 1-800-474-3540